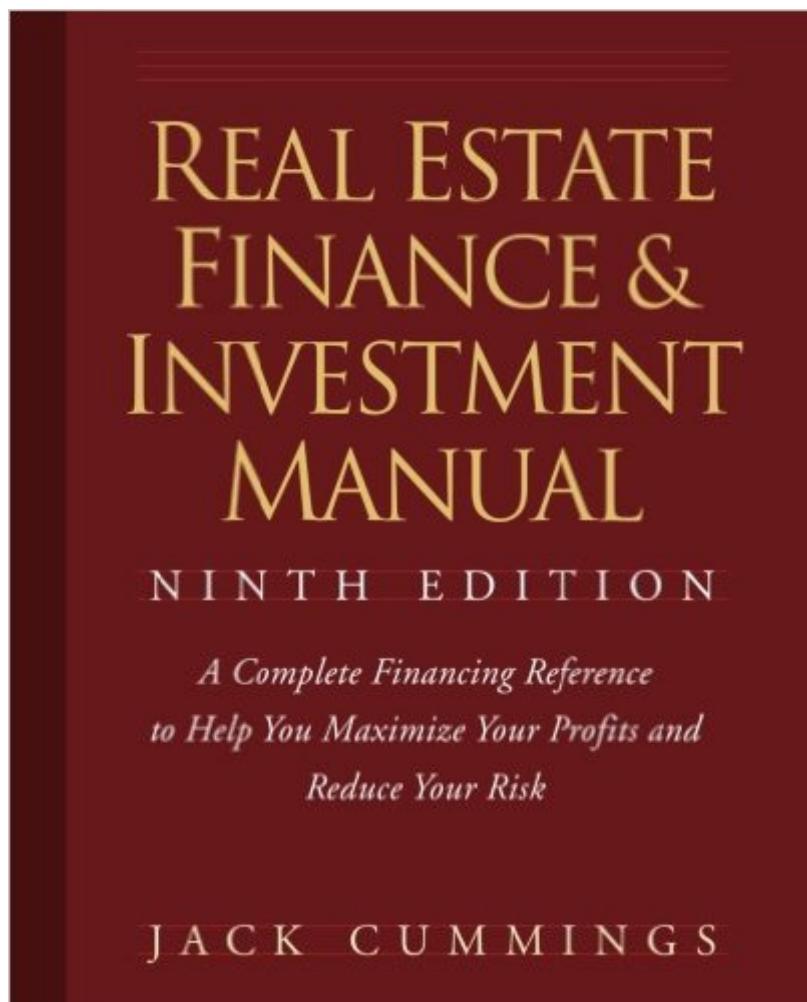


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# Real Estate Finance And Investment Manual, 9 Edition



## **Synopsis**

Updated and revised to include ten years of new developments in real estate investment, Real Estate Finance and Investment Manual, Ninth Edition is the definitive guide to financing for all real estate investors. Understand all the financing options, learn how to choose an appropriate strategy, read about insider techniques, and get hands-on experience with case studies and helpful checklists.

## **Book Information**

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## **Customer Reviews**

Focused on real estate deals in the

This "no-nonsense" book, by a seasoned investor and broker, is mostly focused on non-traditional real estate financing vehicles. Bits and pieces on the subject have previously taught by various gurus, but this book covers ALL of them. If every Realtor and investor read this, we would all be better off. Other recommended RE investing reads: The Unofficial Guide to Real Estate InvestingLandlording by Leigh Robinson5 Magic Paths to Making a Fortune In Real Estate InvestingThe Income Stream by Robt. Goodman

This and Landlording, by Leigh, are my two fave's so far as a real estate investor. This one tends towards overkill with many, many examples but other readers may want that more than I did. There are one or two strategy recommendations I disagree with rather heartily, but it's clear, pretty much accurate, and very readable. The no-nonsense writing reminds me a bit of T. Dallow or J. Reed,

both also recommended.

I read this book cover to cover, 600 +/- pages! It was dry reading, but so full of info that I couldn't put it down. Includes detailed information on virtually every different way to finance real estate, whether you're buying, selling, trading, leasing to buy, etc. I will keep this one handy for a long time. After I was done, I felt like I had taken a college class. It also works really well as a reference, pulling whatever relevant information you need at the time.

Cummings is one of my favorite R.E. authors. He is very thorough. This one has chapters on conventional and creative financing, tax exchanges, land development, discounting mortgages, sale-leasebacks, how to get started and even dealing with foreclosure. Table of contents is very thorough and makes it very easy to go to the exact page you want to to find specific information. He is good with the numbers and doesn't leave much to the imagination like many authors do. I recommend anything by this author.

Cummings brings 30+ years of creative RE finance experience to bear with specific examples of techniques that the average buyer/investor won't be familiar with but that work in the real world (particularly with commercial property). Could have used one more round of proofreading, but well worth studying just to expand your awareness of how to acquire property and how to get the best price when selling.

This book is absolutely phenomenal! It is a must have regardless if you are interested in investing real estate or not. This gives you detailed ways to maximize your profits in each transaction with minimal risks. There are many topics covered in this book that are not taught in real estate classes, nor are they referred to in general if you are not employed as an investor. Jack Cummings includes specific examples that can guide you in multiple transactions simultaneously. He's brilliant, and has the power to encourage me to get out there and take action quickly. Love this book, and recommend everyone have a copy. As I stated before it is "my financing bible!"

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